



**Uruguay XXI**  
INVESTMENT, EXPORT AND COUNTRY  
BRAND PROMOTION AGENCY

URUGUAYAN COMPANIES IN



**CANNABIS  
EUROPA**

DISCOVER THE OPPORTUNITIES IN  
THE CANNABIS SECTOR IN URUGUAY



*Gobierno de  
Canelones*



**IRCCA**  
INSTITUTO DE REGULACIÓN Y CONTROL DEL CANNABIS

## WHY INVEST IN THE CANNABIS SECTOR IN URUGUAY?



### RELIABILITY AND STABILITY

Political, social, and economic stability have enabled the development of an emerging industry within a stable and predictable legal framework



### SOLID TRACK RECORD IN RELATED INDUSTRIES

Uruguay's history as an exporter of agricultural and pharmaceutical products makes the country a unique location for the development of this industry



### INNOVATION

Innovative ecosystem comprising more than 100 companies



### VOCATION FOR EXPORT

Exports since 2018 to more than 15 markets



### SOLID INSTITUTIONS

Public-private ecosystem with aligned interests for industry development. Proximity to authorities to address issues/areas for improvement



### SUSTAINABILITY

Industry carbon footprint mitigated by renewable energy generation



51

PRODUCERS



15

DRYERS



21

INDUSTRIALIZATION  
UNITS

14

LICENSES IN R&D



Supplier of genetics for cannabis and hemp, as well as services related to the agricultural phase (R&D trials, raw material supplier, etc.).

#### SERVICES:

- > Cannabis and hemp seed supplier.
- > Cannabis and hemp agriculture services (trials, biomass production agreements, etc.).



ANDRES AROTXARENA



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Goland is a Uruguayan company developing clean-label, plant-based foods made from hemp seeds. Our range includes protein powders, hemp hearts, cold-pressed oil, functional coffee, and nut butters—vegan, gluten-free, and packed with protein, omegas, and minerals.

#### SERVICES:

- > Hemp hearts
- > Hemp protein powder
- > Cold-pressed hemp seed oil
- > Hemp protein coffee
- > Peanut butter with hemp protein,
- > Vegan alfajores
- > Hemp protein bars
- > Hemp milk (in development)



RODRIGO GOMEZ



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Andes420 is a licensed cannabis producer based in Uruguay, specializing in the cultivation of CBD and THC with a focus on the pharmaceutical sector. It operates in Outdoor, Greenhouse, and Indoor cultivation, and maintain a robust quality system that ensures full traceability of each plant throughout its entire life cycle.

#### SERVICES:

- > High-quality CBD and THC flowers.
- > Oils.  
Concentrates
- > Services include GMP-certified drying, custom cultivation, and consulting.



**DIEGO MEIRIÑO**



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**CANNABEEZY**  
UNIVERSO CANÁBICO



Cannabeezy is a binational import company based in Campo Grande, Mato Grosso do Sul, Brazil, and Canelones, Uruguay.

#### SERVICES:

- > Cannabis scouting
- > Logistics and stock management
- > Mediation, product design and formulation
- > Regulatory advice



**JUAN SADER**



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Laboratories Farmatec Uruguay began its operations in 1998, maintaining an extensive and respected career within the Uruguayan pharmaceutical industry for over 20 years. Starting in 2018, Farmatec Laboratories Uruguay began Research & Development with a focus on the development of pharmaceutical, cosmetic and veterinary therapeutic products which contain cannabinoids (CBD & THC).

#### SERVICES:

- > Cannabidiol Pharmaceutical Product - CBDEX (100mg/mL) 30mL
- > Cannabidiol Pharmaceutical Product - CBDEX (50mg/mL) 30mL
- > Proprietary formulations of Laboratorios Farmatec Uruguay



**AGUSTÍN VIGNOLO**



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We are a family business that was founded in 1952 in Uruguay, dedicated to the manufacture of homeopathic medicine and cosmetics based on natural extracts. We have an excellent team of professionals, who guarantee that the production and quality control process is excellent, offering a range of high quality products.

#### SERVICES:

- > Natural cosmetics, both for the body and face and for the hair.
- > Alternative medicines, such as
- > Bach flowers, phytotherapeutics and aromatherapy
- > Food supplements.



**GASTON TURCATTI**



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Uruguayan craft beer known for its rich flavors and dedication to quality. Brewed with carefully selected malts, hops, and yeasts, each variety offers a unique taste experience—from smooth and refreshing lagers to bold, hoppy IPAs and complex, full-bodied ales. Mastra combines traditional brewing methods with innovative techniques, reflecting the passion of its creators.

#### SERVICES:

> Cannabis Beer



WILFREDO CAMACHO



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We are a company dedicated to the extraction and formulation of pharmaceutical quality cannabinoids and terpenes. With a license from the Government and authorizations from the Ministry of Public Health of Uruguay, we work in accordance with international regulations to produce active ingredients and world-class pharmaceutical grade products.

#### SERVICES:

- > Rick Simpon Oil (RSO) CBD. Full-spectrum CBD.
- > RSO THC. Full-spectrum THC.
- > RSO MIXED. All 3 available as: 20 mL dropper bottles. Concentrations: 5%, 10%, or 15% extract of both in MCT oil.



ROMINA PARODI



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At Industrial Hemp Solutions, we provide innovative hemp-based solutions that support the transition toward new economies.

#### SERVICES:

- > To offer the agricultural producer a new crop, from genetics to grain commercialization.



EDUARDO GANLY



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# CERVIERI MONSUÁREZ



Cervieri Monsuárez is a law firm with regional expertise, offering comprehensive and personalized legal services through six offices across Latin America. It supports companies locally and globally, helping them focus on their business while covering key areas such as asset protection, corporate services, regulatory affairs, litigation, and accounting.

#### SERVICES:

- > Legal services in key areas such as asset protection, corporate services, regulatory affairs, litigation, and accounting.



VIVIANA CERVIERI



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We are Green Hemp Uruguay, a Uruguayan company located in Soriano, in an area between native forest, with greenhouses and outdoor cultivation. Dedicated to producing high-quality CBD hemp flowers, with over three years of experience. We cultivate with passion, commitment, and respect for the environment, following sustainable practices and free of insecticides. We also have the authorization to commercialize derivatives such as oils and terpenes.

#### SERVICES:

- > Licensing advice in Uruguay, cultivation advice in Uruguay and internationally.

 **LORENZO CASTAÑO**

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We are a Pharmaceutical Laboratory, based in Uruguay, specialized in medicinal cannabis products. Our products are 100% natural, produced indoor, with high quality, according to European standards.

#### SERVICES:

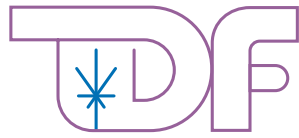
- > R&D, development of new products
- > Extracts
- > Medicines and other products (cosmetics)

 **FRANK ROMAN**

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## TERRA DEI FIORI



Terra dei Fiori is a specialized laboratory focused on the production of highly refined hemp extracts, Full Spectrum CBD, and premium aromatic compounds. Our formulations meet the highest standards of quality and purity, serving the pharmaceutical, food, cosmetic, beverage, veterinary, and animal wellness industries, including applications in premium livestock care

### SERVICES:

- > Highly refined hemp extracts
- > Full Spectrum CBD
- > Essential oils
- > Aromatic compounds,  
Custom formulations for cosmetic,  
food, veterinary, pharmaceutical,  
and beverage industry applications.



**GUIDO PIÑEIRO**



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The company specializes in cannabis research and genetic development. Its corporate purpose includes the production, enhancement, commercialization, export, and breeding of new cannabis seed varieties. With international experience, it focuses on strains rich in diverse cannabinoids such as CBD, CBG, THC, and THCV.

### SERVICES:

- > The company specializes in cannabis research and genetic development. Its main product is the design and licensing of legal cannabis seed varieties.



**MARCELO CABRERA**



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Green Odd is a Uruguayan company dedicated to the cultivation of medicinal, psychoactive, and non-psychoactive cannabis, as well as industrial hemp. We have 4,000 square meters of high-tech greenhouses, as well as 5 hectares of outdoor space. We are dedicated to producing high-quality products, with genetics being a key factor in achieving premium finished flower.

#### SERVICES:

- > High-quality CBD and THC flowers.
- > Oils.  
Concentrates
- > Services include GMP-certified drying, custom cultivation, and consulting.

 **FACUNDO ROURE**

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**FLEXTEM**  
 B I O P H A R M A



It is a private pharmaceutical company, vertically integrated, with all its operations in the free trade zone of Colonia del Sacramento, Uruguay. Full indoor flower production with controlled environmental conditions. Simultaneous work in 8 flowering rooms allows a new batch of flowers to be obtained every week, without interruptions, throughout the year. Thanks to this production system and the quality controls applied, a constant, standardized, and completely contaminant-free production is achieved.

#### SERVICES:

- > API's Whole Dried High-THC
- > Cannabis Floss-Bulk.
- > Sacramento THC 16%
- > Manantiales THC 21%
- > El Faro THC 23%
- > New upcoming strains available for the Portugal Showroom, Nov 2025.
- > Non-irradiated flower.

 **MARIA VILLOTA**

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Amazonica Uruguay is a Uruguayan company dedicated to the cultivation, drying, trimming, storage, and export of high-quality CBD flowers since 2019. At Amazonica Uruguay, we develop products of the highest quality. Quality is an unwavering principle, as is respect for health and the environment. We implement responsible agricultural practices.

#### SERVICES:

> Quality flowers and biomass



**MARTÍN FABREGAT**



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## Medplant



We are a competitive, high quality CBG and CBD producers located in the country slopes ten minutes away from Carmelo International Airport. A unique place where the quality of the air and the flow of waters, a friendly natural environment produces a superb cannabis flower.

#### SERVICES:

> CBG & CBD flowers as extract



**PAUL STABHOLZ**



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Boticann is a Brazilian-Uruguayan company with two main lines of business. The first is the cultivation and sale of premium hemp flowers for export to the U.S. and the European Union, operated through Boticann Farm, based in Uruguay. The second is the import and distribution of medicinal cannabis products in Brazil.

#### SERVICES:

> High-quality CBD and CBG flowers



**IGNACIO ZARUCKI**



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It is a biotechnology company dedicated to the cultivation and processing of cannabis sativa for all types of use. It is the first cannabis distillation laboratory of the first country in the world to regulate the use of cannabis.

#### SERVICES:

- > Galwer phytotherapeutic hemp
- > Plus Full Spectrum 5%, 10%, 20%, 30%
- > + Terpenes 1 µl/ml > 70mg cbd/ml
- > Content 10ml / 30ml / 50ml / 100ml
- > Natural Cannabis Terpenos Flavor
- > Non -psychoactive product.



**CARLOS LEDESMA**



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## GreenMed



GreenMed is a leading, innovative, end-to-end, pharmaceutical cannabis company based and fully licensed in Uruguay, GreenMed is a EU-GMP compliant laboratory in the South America's Mercosur region. It was built to provide cannabis post-harvest processing, API's formulation and product development based on customer and market needs.

### SERVICES:

- > High THC Cannabis flower
- > Full Spectrum Extracts
- > Distillates and Isolates (THC & CBD)
- > Formulated products (oral solution) all pharma grade EU-GMP compliant



FLORENCIA MOLINA



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## innvita



We are a dedicated team of professionals with extensive expertise in agribusiness, encompassing research, production, and medicinal cannabis. We are deeply committed to developing high-quality products and services, with a focus on research and innovation, that contribute to the success of our clients.

### SERVICES:

- > Plant propagation (seedlings, clones)
- > Agronomic evaluation trials
- > Cultivar registration
- > Technical advisory services



HUGO BITTENCOURT



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Under our national I+D license we create and register since 2023 in Uruguay new cannabis strains for medical and recreative purposes. Actually developing triploid cannabis seeds from tetraploid plantas for us and for clientes. Come over, visit us!

#### SERVICES:

- > Tetraploide seeds and clones
- > Genetic developments and international registry
- > Venture partners for medical trichomes extraction products



**ALFREDO DUPETIT**



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We are a living bridge between: Producers of high-quality and professional cannabis and Distributors with active demand, seeking long-term commercial relationships. Born from a vision rooted in trust, quality, and conscious commerce. We facilitate international agreements that honor both the product and the people behind it.

#### SERVICES:

- > Access to professional producers carefully selected based on our values: humanity, quality, and professionalism.
- > Full support in the commercial process and traceability in export/import operations.



**MONICA NICOLA**



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# ANTERA

## Garden Supplies



Uruguayan company with extensive experience in importing, producing, and distributing agricultural and cultivation products. We operate three business units tailored to client needs: Wholesale clients, Projects and Propagation material.

### SERVICES:

- > Clones and Registered Seeds
- > Fertilizers
- > Substrates
- > Pots and Trays
- > Grow Tents and Cultivation Systems
- > Measuring Instruments
- > Propagation
- > Lighting
- > Climate Control
- > Irrigation
- > Ventilation, etc



MÁXIMO GRAGERA



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# VERDETECH



VERDETECH SAS is an SME that was born as an R&D&I company dedicated to medicinal cannabis, whose main objective was to produce high-quality pharmaceutical raw materials, with innovative techniques that allow production with structures and processes that are highly scalable, at low cost and investment, low to zero use of electrical energy, 100% green technology, validated on a scientific basis, among the main ones.

### SERVICES:

- > Pharmaceutical-grade, refined, standardized.
- > Solvent-free plant raw material with high cannabinoid content, ready for formulations.



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# EXPO CANNABIS®



EXPOCANNABIS is the leading information and communication platform on cannabis and hemp in Uruguay and Brazil. It is a unique event where the Government, civil society, private stakeholders, academia, users, and the living cannabis plant coexist. Uruguay was the first country to regulate the market marking a break with prohibitionism and opening the doors to new activities with enormous potential for the development of the region.

## SERVICES:

- > The Expo is a tool for networking and international expansion of the industry in Latin America.
- > It does not promote consumption, but rather a culture of care.
- > It is declared of National Interest by the Government.
- > We offer different ways of participation for those brands that want positioning and development by sponsorships, booths, activations and marketing strategies tailor made for each company.



MERCEDES PONCE DE LEÓN



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GET IN TOUCH WITH US



**Uruguay XXI**

INVESTMENT, EXPORT AND COUNTRY  
BRAND PROMOTION AGENCY



**Agustín Mimbacas**  
Export Promotion Area

