

## **BUSINESS &** INNOVATION HUB #1IN LATAM

## Sustainable production

AGRIBUSINESS & FOOD • RENEWABLES MANUFACTURING TOURISM & REAL ESTATE

## Global services

 REGIONAL DISTRIBUTION HQ – SSC - TRADING • IT - FINANCIAL CREATIVE SERVICES





# UNIQUE COMBINATION OF ATTRIBUTES

## **Reliability & Certainty**

- Stability Transparency
- Sustainability ESG
- World class infrastructure

## Easy for business

- Markets & Clients access
- Financial freedom & Incentives
- Innovation ecosystem

## Talent & Lifestyle

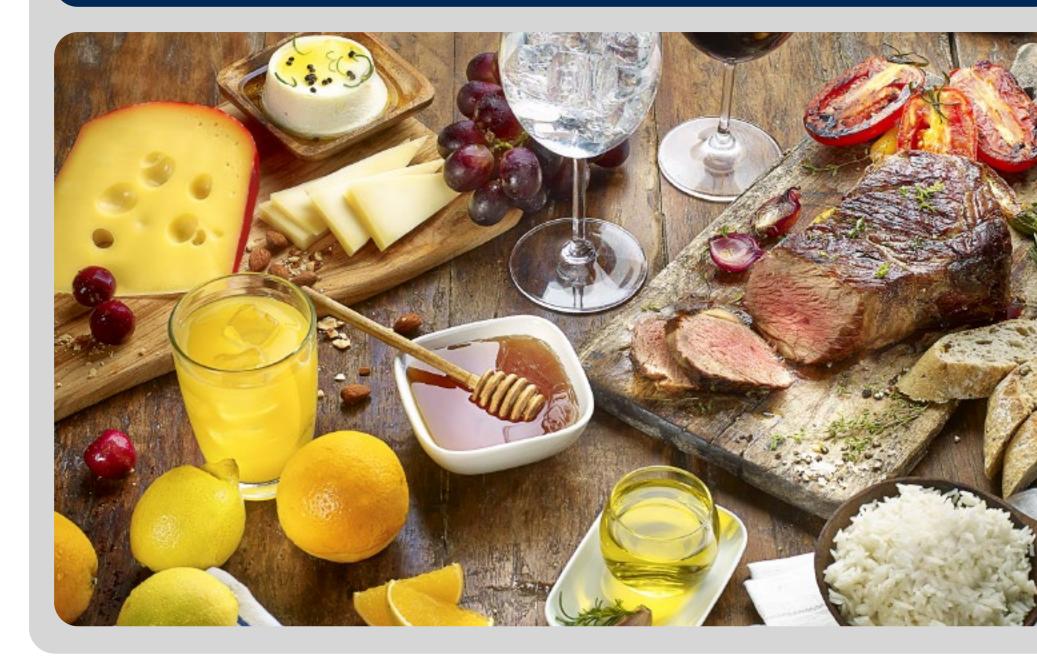
- Multilingual Flexible Creative
- Peaceful Diverse Safe



### SUSTAINABLE PRODUCTION HUB

## Uruguay produces food for **30** million people

It has the capacity to feed million people



### **GLOBAL SERVICES HUB**

SOFTWARE EXPORTER per capita in LATINAMERICA



### Agribusiness and food



Beef, Livestock, Dairy, Fish

Pulp, Wood, Paper

Cereals, Oilseeds, Fruits, Others

Other food and Beverages

Wool, Leather, Textile

Sources: Uruguay XXI based on National Directorate of Customs and Free Zones and BCU (2023).



29%





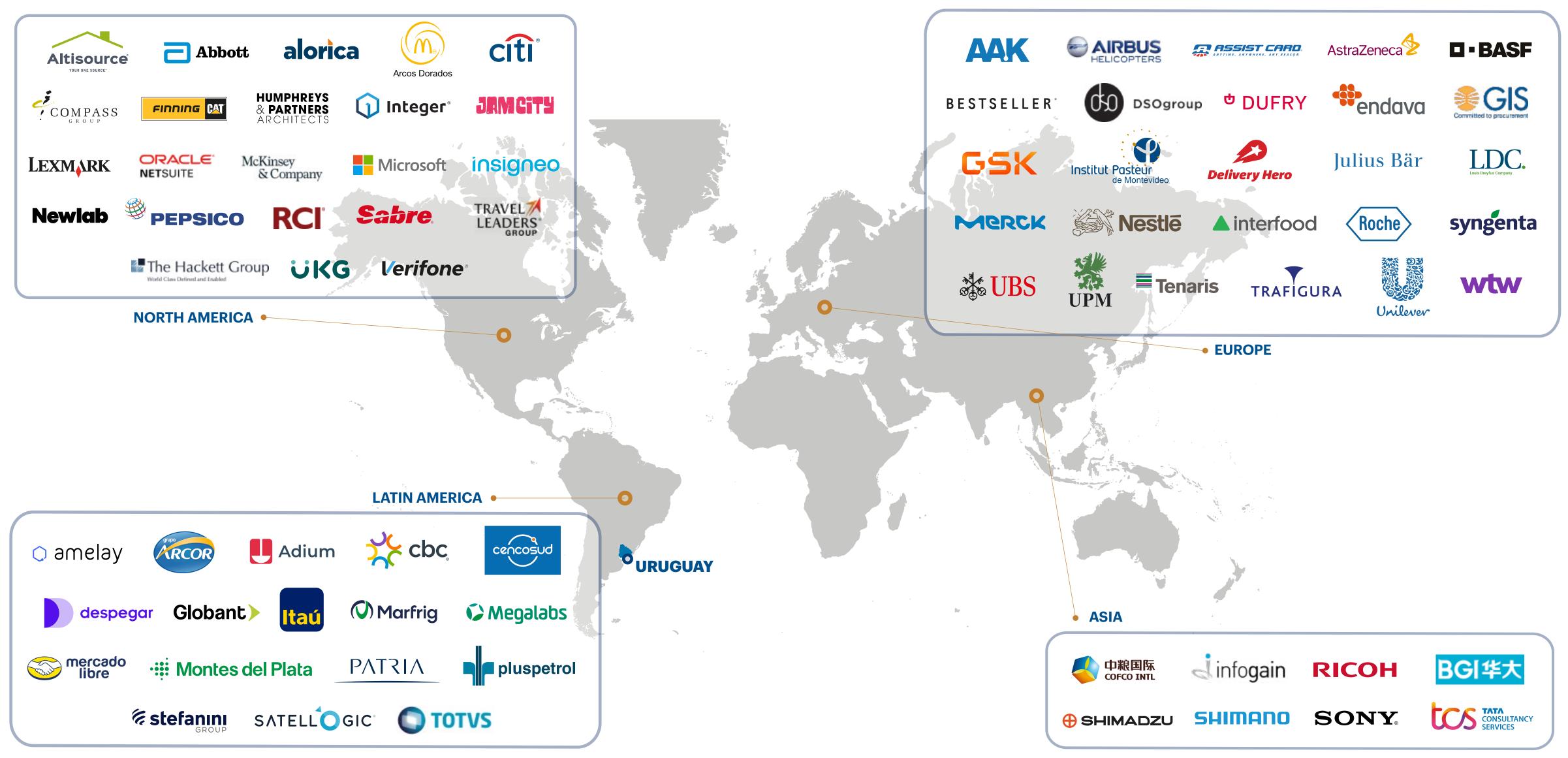
11%

Other Manufactures and Services

12%

Tourism

## HUB operations in Uruguay



## Reliability

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### Sustainable



# Uruguay in Latin America

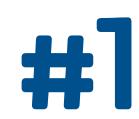


**Democracy Index** (Economist Intelligence Unit, 2023)





Low corruption (Transparency International, 2023)









Rule of Law Index (World Justice Project, 2023)





Social Mobility (World Economic Forum, 2020)





E-Government Development Index (United Nations, 2022)



# Uruguay & Europe



Norway Iceland Sweden Finland Denmark Ireland Switzerland Netherlands Luxembourg Germany Uruguay #11 ) Austria UK Greece France Spain Czech Republic Estonia Malta Portugal Slovenia Italy



Denmark Norway Finland Sweden Germany Luxembourg Netherlands Estonia Ireland Austria UK Belgium Lithuania Czech Republic France Latvia Spain #18 Uruguay Slovenia Portugal Malta Cyprus

(Source: World Justice Project)



Uruguay Belgium Iceland Austria France UK Lithuania Portugal Latvia Spain Italy

(Source: Economist Intelligence Unit)

### Reliability

## Corruption Index

Denmark Finland Switzerland Netherlands Luxembourg #11

Czech Republic

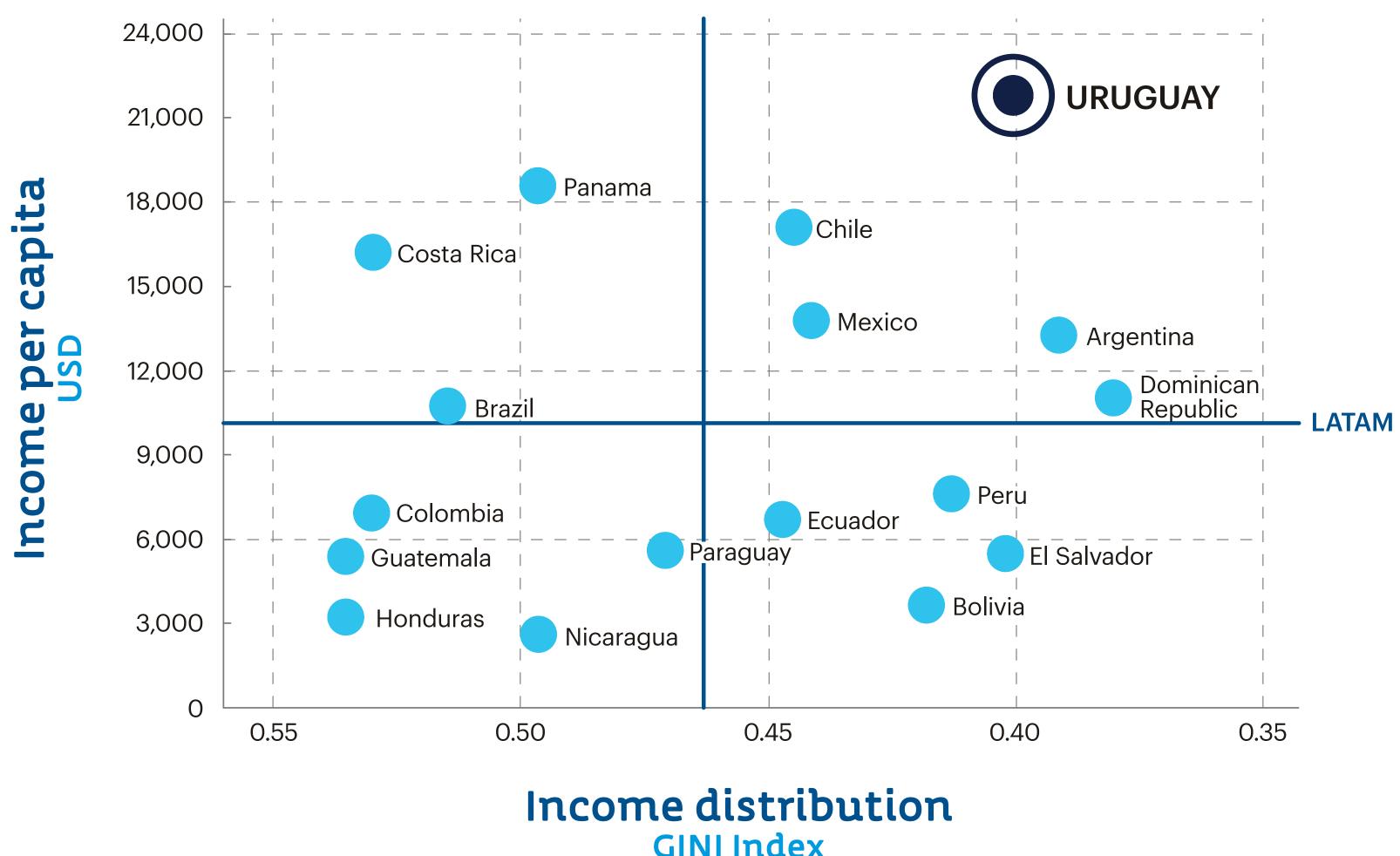


Finland Norway Sweden Denmark Ireland Luxembourg Netherlands San Marino	
<b>Uruguay</b> Belgium Portugal Switzerland	#5
Slovenia Estonia Germany Iceland Andorra Austria UK Cyprus Czech Republic Spain	С



Iceland Sweden Estonia Netherlands UK Malta Norway Spain France Austria Slovenia Germany Switzerland Lithuania Liechtenstein Luxembourg Cyprus Latvia Ireland Greece Poland #35 Uruguay

(Source: United Nations)



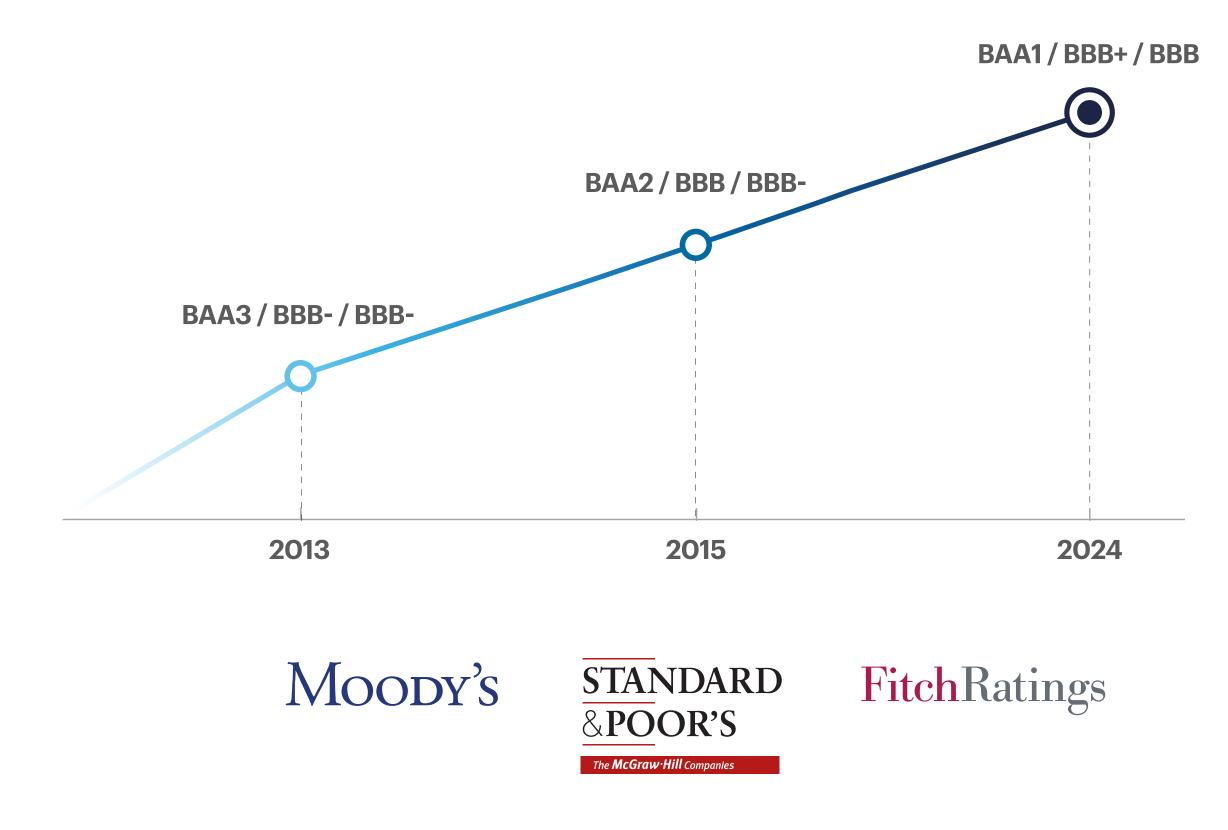
Fuente: Data of WEO - FMI (Octubre 2023) and CEPAL (2022).

### Reliability

## Equitable growth

# **GINI Index**

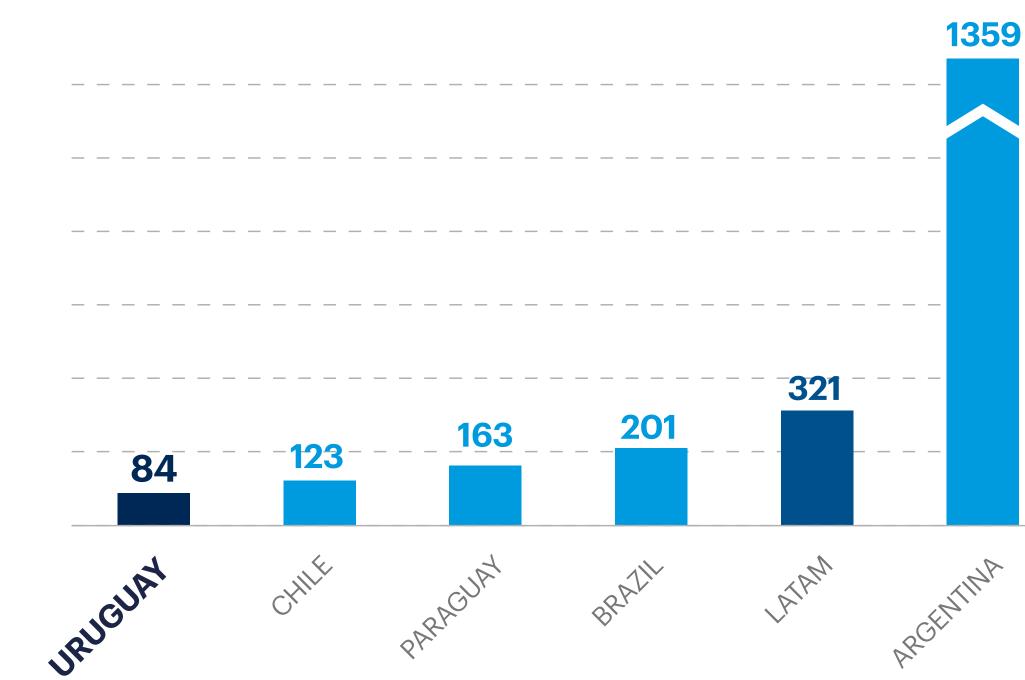
## 10 consecutive years of Investment grade



Source: MEF - Ministry of Economy of Uruguay, J.P. Morgan Chase (April 2024).

### Reliability

# The lowest country risk in the region



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## At the forefront of sustainability





HYDRAULIC	42%	
WIND	32%	
BIOMASS	17%	
THERMAL	6%	renewable
PHOTOVOLTAIC	3%	renewable

Source: National Energy Balance, average 2017-2022.



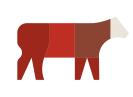




### GREEN BOND LINKED TO KPI



### **44%** Native forest and growing



### +80% Livestock production based on natural pastures

### LAWS:



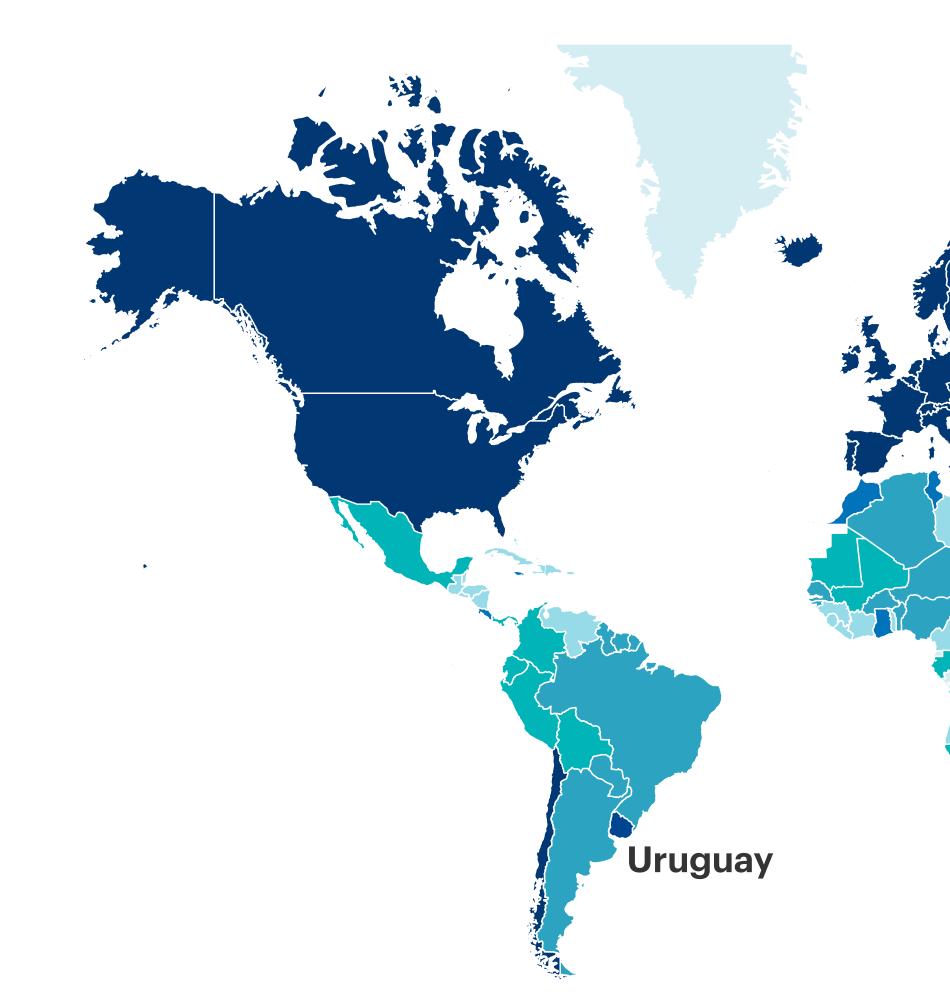
Soil Conservation

**Protected** Area

Waste Management

# ESG top performance

### Environment · Social · Governance



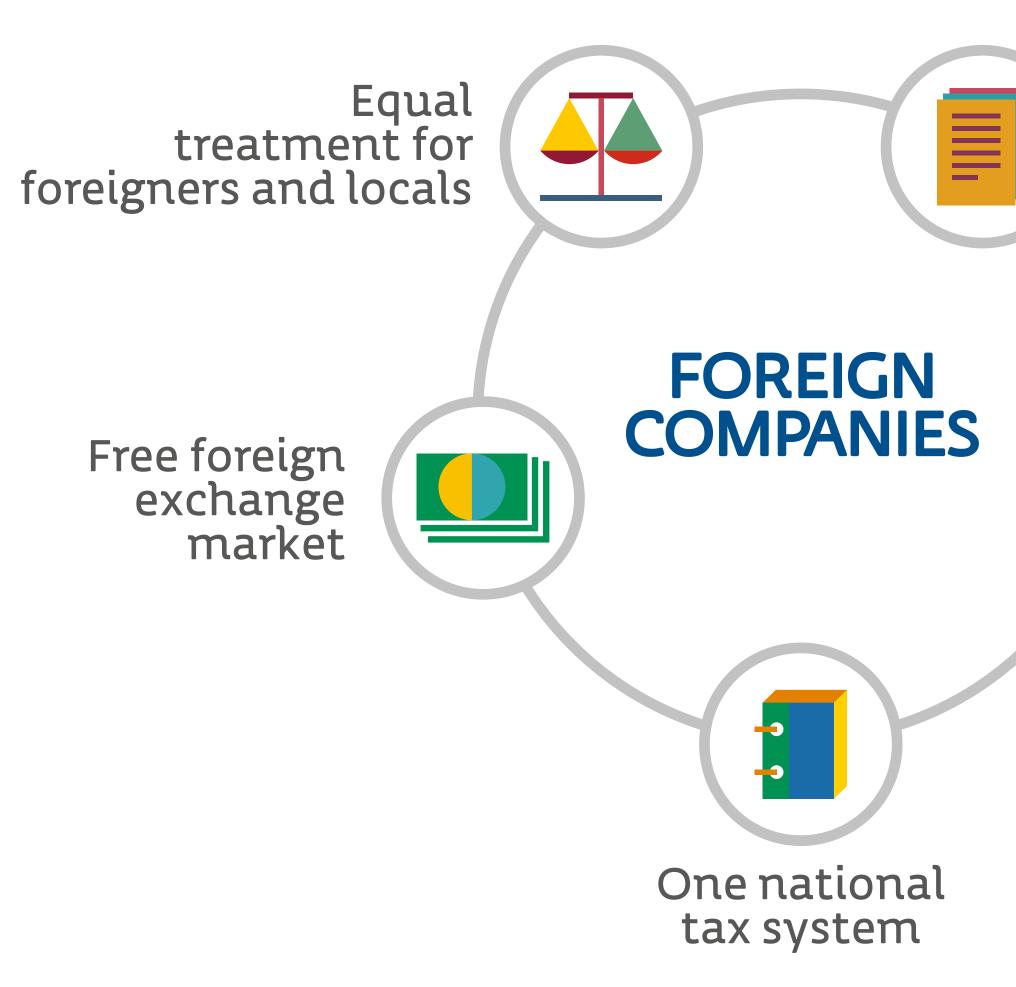
Fuente: Bluebay Asset Management – Verisk Maplecroft (2022).

### Reliability



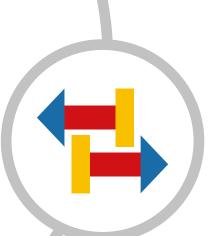


# Easy for business



### Reliability





No restrictions for the repatriation of profits

### Access





## Uruguay



Connectivity



### **NEUTRALITY** & CULTURAL **AFFINITY**

### **WORLD CLASS** LOGISTIC SERVICES **TECHNOLOGY** TALENT INFRASTRUCTURE **CONNECTIVITY**

**MULTIMODAL SOLUTIONS**  Montevideo

••••••

7.4

Access

### INTERMEDIATE **TIME ZONE**



GMT-4





London GMT +1

**TRADE AGREEMENTS** MERCOSUR **MEXICO** CHILE

**DOUBLE TAXATION** & SERVICES AGREEMENTS **NETWORK** 



## Leader in communications in Latin America



Internet penetration - fixed broadband (International Telecommunication Union)





Adoption of IT (World Economic Forum)





Digital Nations member (World's leading digital governments)



Source: ITU, World Economic Forum (2019), United Nations (2022).



% of homes connected by optical fiber





% of companies connected by optical fiber





E-Government Development Index (United Nations, 2022)

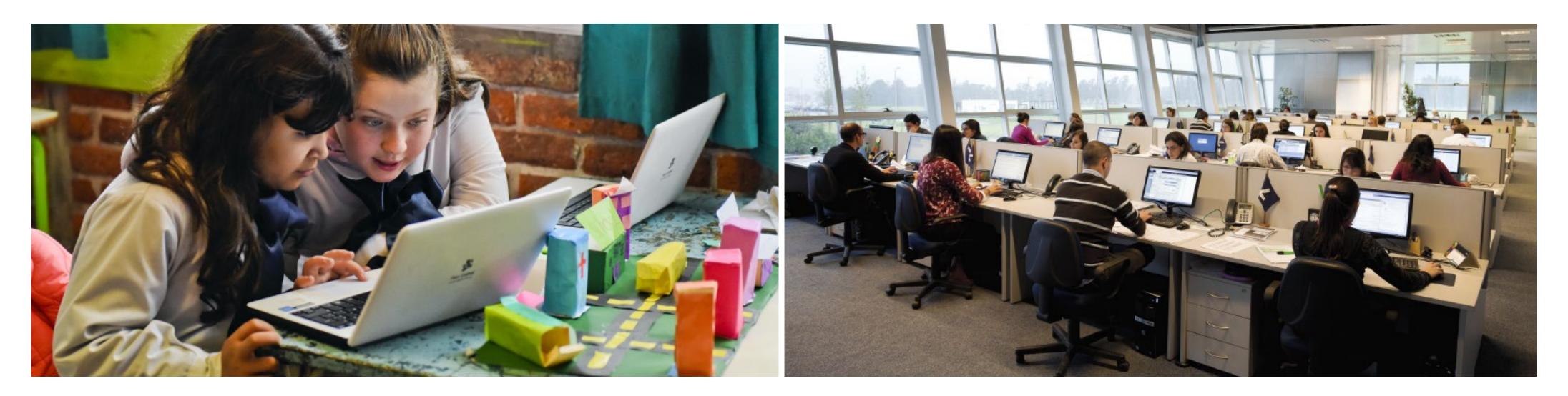


### Talent





## **Digital inclusion**

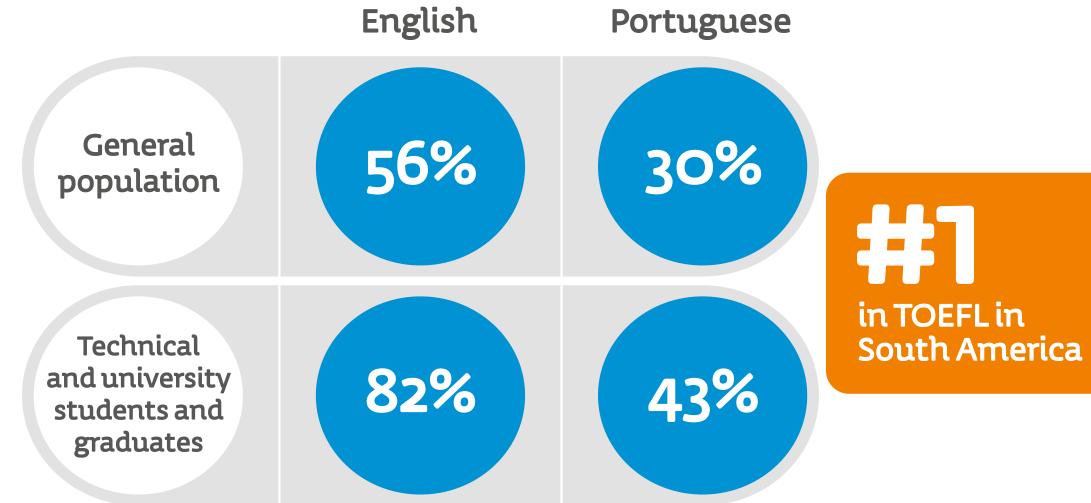




Only country in the world to achieve One laptop per child full implementation.

### Talent

## Multilingual talent





# Support for foreign companies



### Training





Youth Employment Promotion

### Talent

Recruitment • talent

Expats





## Tech ecosystem









Wide range of Universities, top research groups and industry integration programs



Tech companies

for global Tech companies

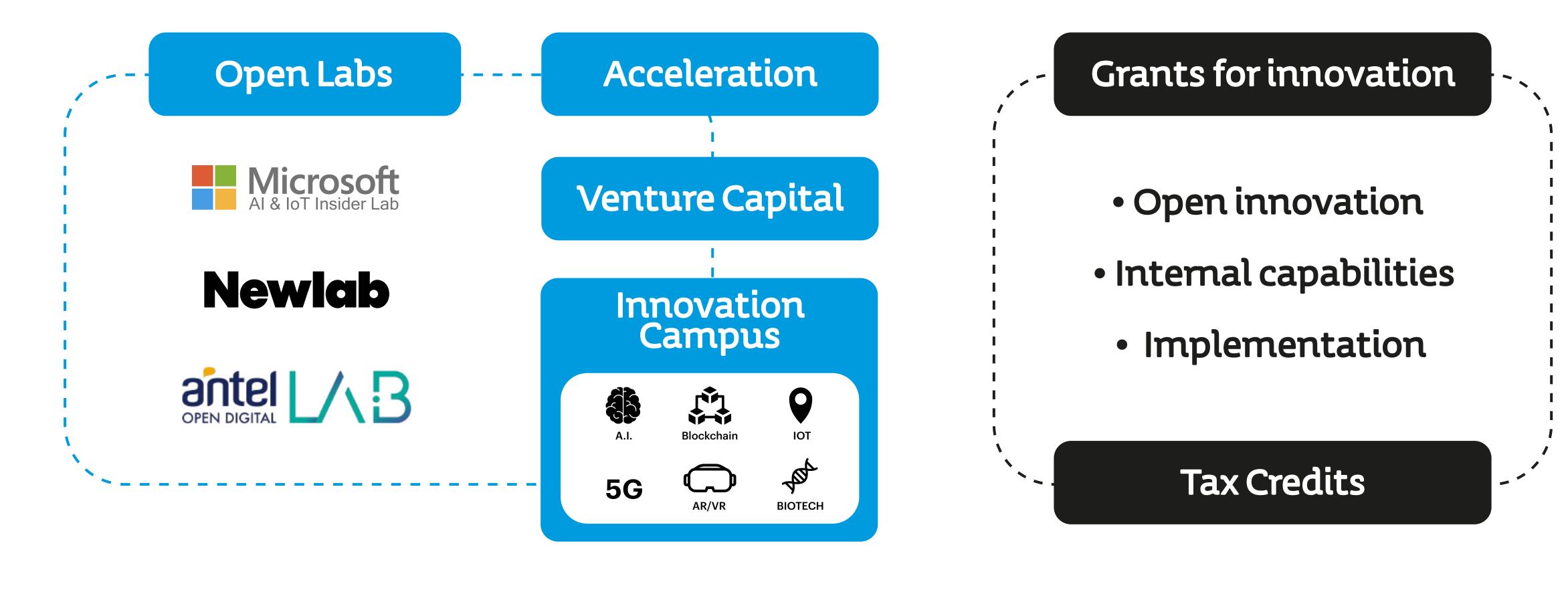
per capita in LATINAMERICA

### **50%** of turnover comes from exports

+45% IT products



## Uruguay Innovation Hub



### Innovation ecosystem



## **Biotech ecosystem**

### **Research centers & Universities**









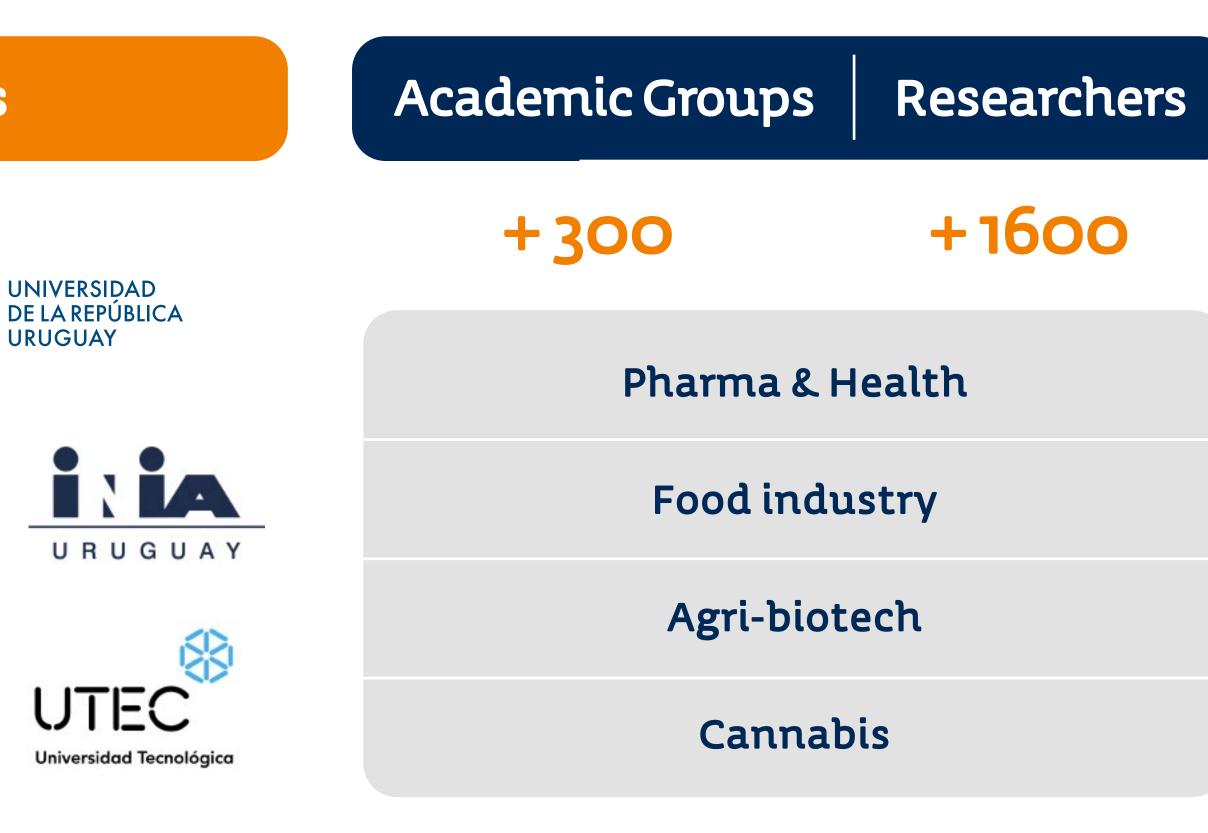












### Incubators, Funds & Startups network





## Relaxing

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# Latin America (Mercer, 2023)





Health



Education



Commuting

Recreation

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## Incentives

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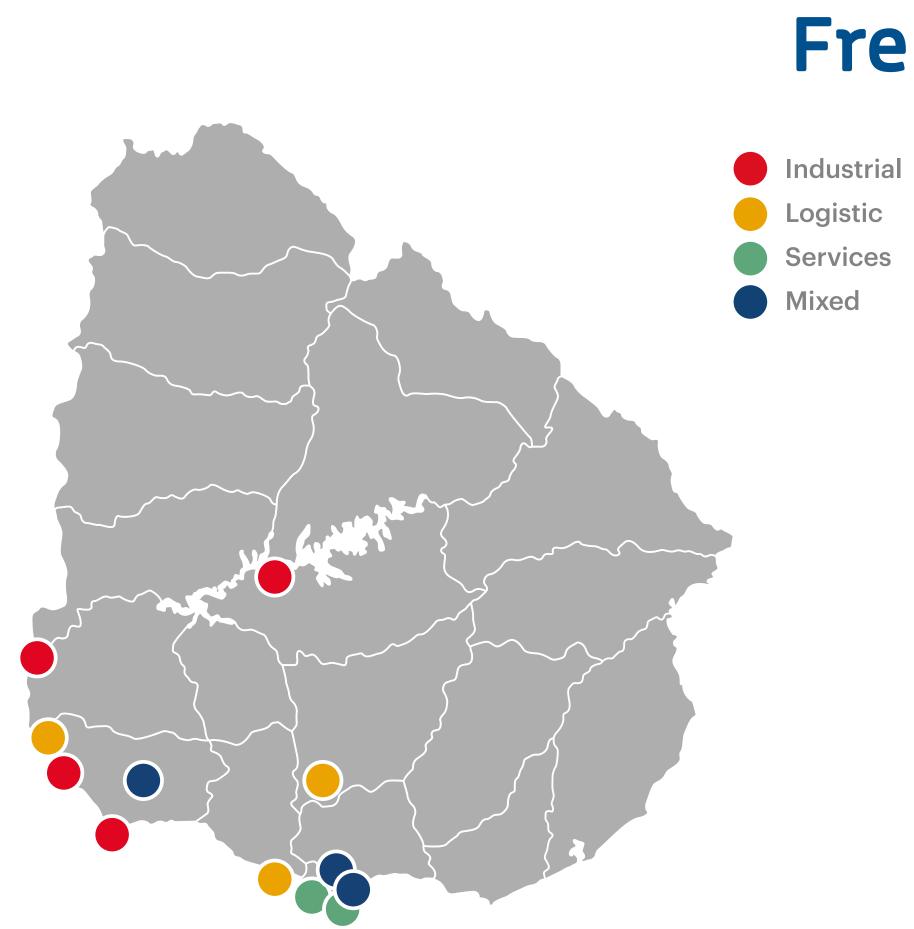


## Uruguay

Outstanding Tax Benefits

TO MANY SALES





### Users are 100% exempt from:

- Corporate Income Tax
- Equity Tax
- Import Taxes
- Any other present or future taxation\*



## Free zones

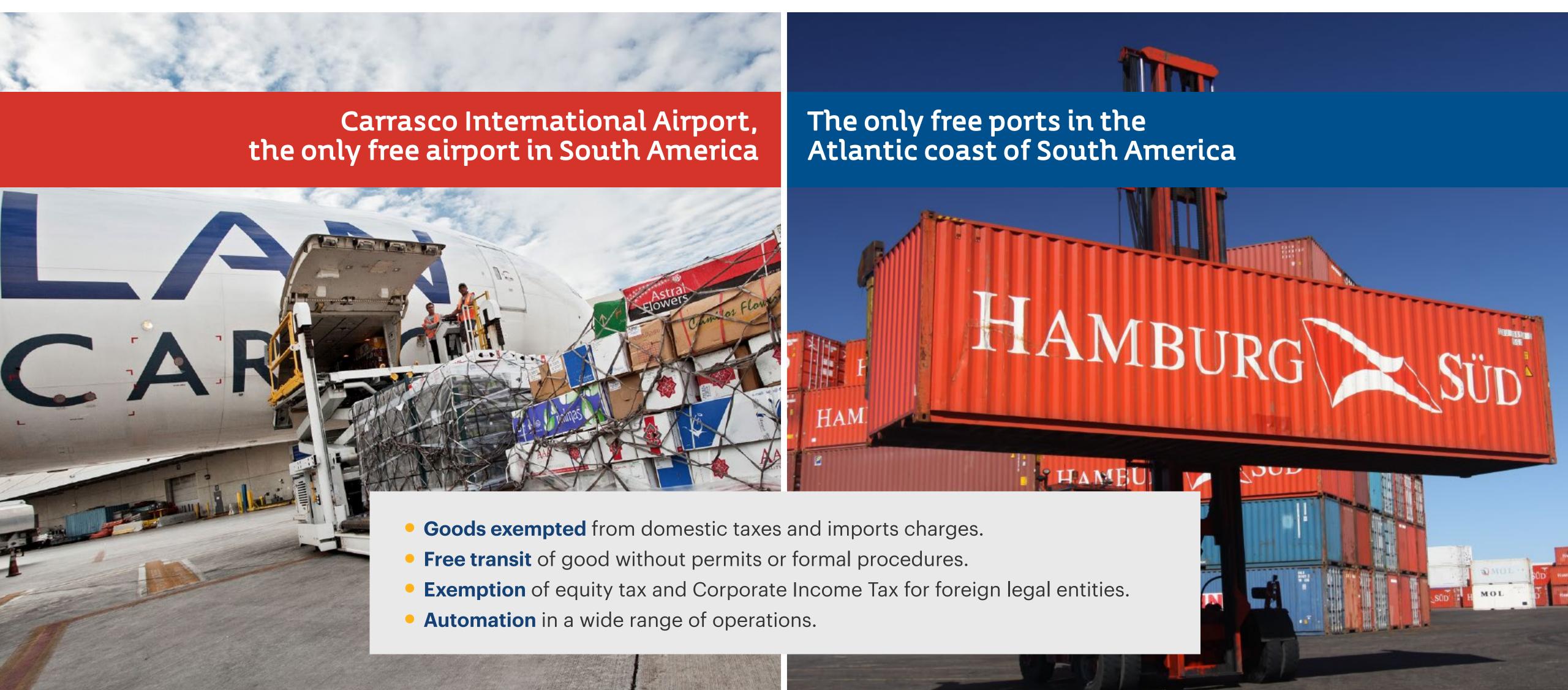


• Invoice in any currency • 12% Flat Personal Income Tax for Expats

\*Free zones users must pay social security contributions for their Uruguayan employees.



## Free ports and airports



## Up to 100% EXEMPTIONS for INCOME TAX and DUTIES

### SUSTAINABLE PRODUCTION HUB

Agribusiness - Renewables - Manufacturing

### **TEMPORARY ADMISSION**

VAT & Customs duties exempt

### EXPORT REFUND

3 - 6% of FOB value

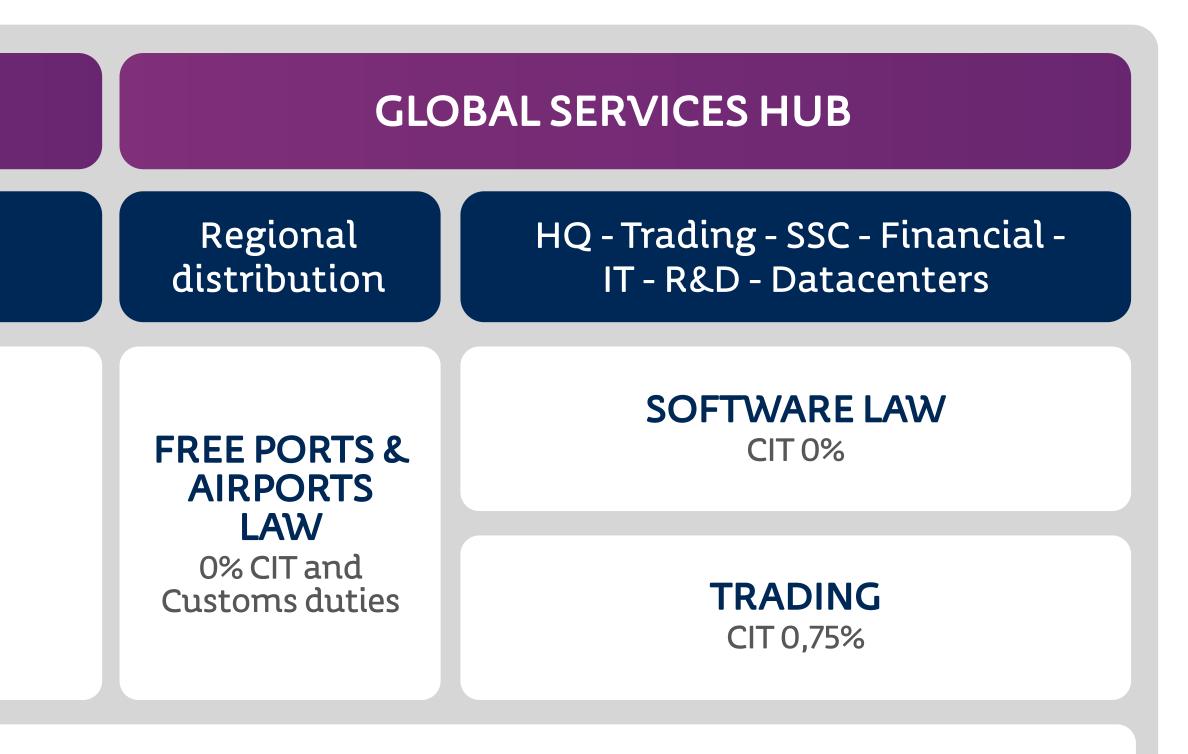
### INVESTMENT PROMOTION LAW - SCIENTIFIC & INDUSTRIAL PARKS LAW

CIT exemption up to 100% of investment

### FREE TRADE ZONES LAW

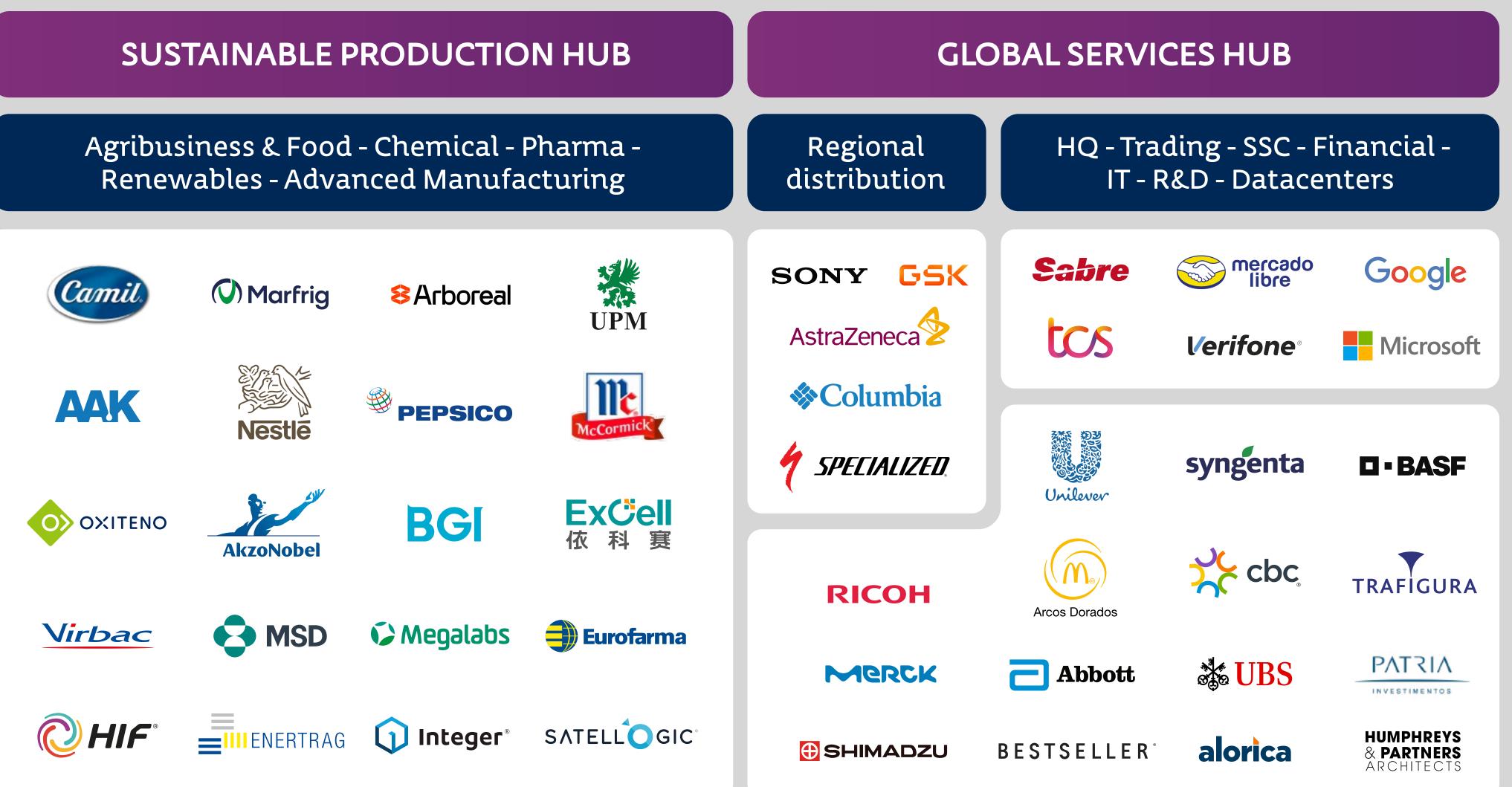
0% CIT and Customs duties  $\,\cdot\,$  Special tax and pension regime for expats

\* CIT: Corporate Income Tax.



## **Business Opportunities & Key industries**

Renewables - Advanced Manufacturing





# +60 investment opportunities



## Distressed companies



# Operating companies









## Investment projects

Visit the Investment Portfolio website



# PORTFOLIO

Agribusiness







Tourism and **Real Estate** 



Infrastructure and logistics

Other







## We support foreign investors in all stages









- Customize information and advice
- Site visits
- Linkage with public and private actors
- Recruitment & talent development
- Policy advocacy



## **BUSINESS & INNOVATION HUB** #1IN LATAM

## **Reliability &** Certainties

# Easy for Talent & business Lifestyle COME, TEST & INVEST



**Uruguay** XX/ INVESTMENT, EXPORT AND COUNTRY

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### SUSTAINABLE GLOBAL SERVICES PRODUCTION

